

# Lender-Mediated Report – January 2018

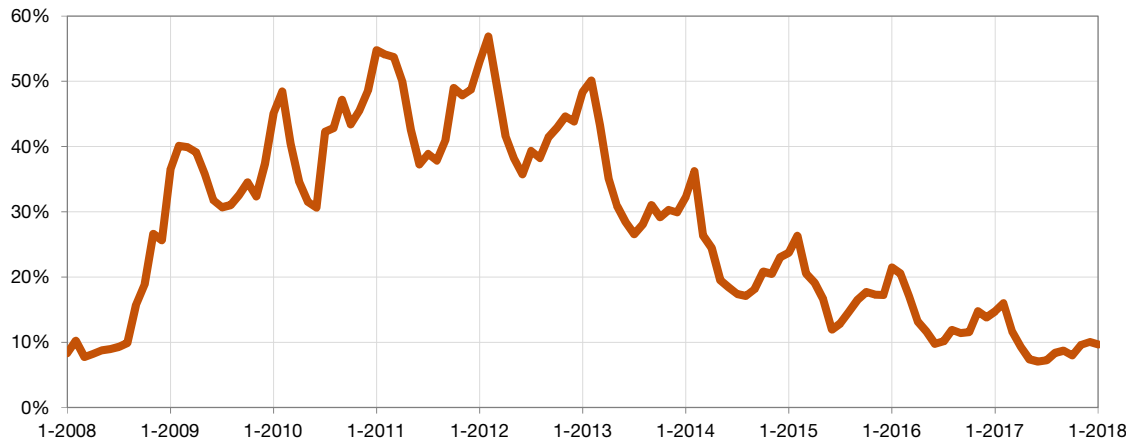
A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE CHICAGO ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed,"  
"REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.



SHERWIN L  
SUCALDITO

## Share of Closed Sales that were Lender-Mediated: **9.7%**



## Closed Sales

	1-2017	1-2018	+ / -
Traditional	1,340	<b>1,289</b>	-3.8%
REO	177	<b>106</b>	-40.1%
Short Sales	55	<b>32</b>	-41.8%
Total Market*	1,572	<b>1,427</b>	-9.2%

## Median Sales Price

	1-2017	1-2018	+ / -
Traditional	\$285,000	<b>\$280,000</b>	-1.8%
REO	\$90,000	<b>\$85,250</b>	-5.3%
Short Sales	\$110,000	<b>\$165,700</b>	+50.6%
Total Market*	\$255,000	<b>\$265,000</b>	+3.9%

\* Total Market is not necessarily a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated

